

DAVID MORGAN ASSOCIATES

LUMINAIRE DESIGN AND DEVELOPMENT CONSULTANTS

LONDON

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Better design for better business



Living with light

David Morgan Associates brings new lighting products to life for clients around the world.

With over 1,000 luminaire design programmes completed over a 30 year period DMA has the experience required to develop commercially successful lighting products for a wide variety of applications and markets.

The DMA product development system which blends creativity with technical and market testing rapidly produces profitable results for both small and large companies.

This brochure illustrates some of the successful lighting products DMA has designed and the well honed development process which we use to create these products.





Research

We start all projects by gathering as much relevant information as possible.

This includes a review of existing products, brand identities, marketing, life style and technical data in addition to human factors and environmental requirements.

To obtain the best and the most current information we often work with specialist consumer and technical research companies.

In overseas markets DMA has built up a global network of research sources who help to provide this information.



Design

We then start a creative design process, often involving brainstorming and other techniques to produce original and appropriate design solutions to fulfill the brief and the research requirements.

The proposals are presented in the form of photorealistic 3D computer images and non working models. These models and images enable all members of the project team to fully review the designs as they progress.

Models are often used in further consumer research to ensure that the designs are optimised to meet consumer requirements and tastes.



Models, Prototypes and Evaluation

The DMA design system is based on continuous consumer and technical testing during the product development cycle.

Utilising our in house facilities we are able to rapidly and cost effectively develop, test & modify models and functional prototypes until we are confident that they work perfectly while complying with international safety standards.

This capability to continuously validate our designs significantly reduces the time required from initial project brief to full production.



Engineering Development

During this stage the design is progressed to a final production specification.

All parts are modeled in the appropriate 3D CAD system with reference 2D drawings to control tolerances.

Component and material specifications are finalised and bills of material prepared.

Production costing is finalised during this stage.

Final working prototypes are prepared at this point for pre tooling testing and evaluation.



Testing and Certification

During this stage DMA works with approved independent test houses to gain certification for the product.

Testing is often undertaken using the working prototypes while tooling is being prepared in order to reduce development timescales.

Material and component certification and suitability is finalised during this stage.



Project Management Sourcing

DMA has worked closely with factories in Asia, USA and Europe for many years and provides a project management service to clients.

This service includes tooling supervision, pre production testing and on-site liaison to finalise the production specification.

PLASMA LIGHTING



David Morgan looks at a technology that may become a viable energy efficient light source for the next ten years

Hidden away amongst the multitude of LED luminaires and LED light sources at this year's Lightfair in New York there were a few exhibitors swimming against the tide, presenting the latest innovations in a lighting technology that has recently become a viable alternative: plasma lighting.

Luxim, Ceravision and Eden Park are some of the companies exploring the potential of this approach and developing luminaires and sources for a variety of lighting applications. In essence plasma lighting consists of a discharge lamp without electrodes, where the power is transferred from outside the lamp enclosure via high frequency electromagnetic radiation. It is a lighting technique that has been around in different forms for many years. Nicholas Tesla patented one version in the late 19th Century and induction lamps are available from a number of manufacturers although they have not made much of a commercial impact. The very high output sulphur lamp from Fusion Lighting with its rapidly rotating arc tube that was going to revolutionize the lighting industry as a remote light engine in the 1990s was perhaps the strangest variant of this technology. Surprisingly it is still in production and is available from Plasma International which appears to have a niche market in light pipes and other applications where high levels of light can be employed. It is only comparatively recently that point light sources based on plasmas have become technically and commercially viable.

The plasma technologies on show at Lightfair included high output point sources, panels and linear sources similar to CCFLs so there is a lot of activity in this area. Currently the most successful approach for high power point sources is based on microwave excitation of an argon gas and metal halide mix to create a gas plasma. One version of this technology was presented in New York by the US company Luxim. The Luxim LFI light engine has already been incorporated into a number of luminaires

for the entertainment market including the Nemo Seachanger projector, which won an innovation award at Lightfair, and the Robe Plasma spot. Luxim are also now focusing on the architectural, commercial and street lighting markets.

The legal tussle about plasma lighting technology patents between Luxim and the UK company Ceravision has now been settled and both companies are now pursuing their own development paths.

The Ceravision team based at Bletchley Park have re-designed the concept behind plasma lighting with their own innovative and patented approach and will be launching a range of high bay lighting products in the next few months targeted at commercial and industrial lighting applications. Ceravision will also supply their plasma light sources for incorporation in other manufacturers' luminaires in due course.

The Ceravision system provides high efficiency, long life, high quality white light that can be dimmed down to 10% and can be restarted within a few seconds while hot. It sounds just what we have been looking for all these years.

System efficiency of over 100 lumens per Watt is claimed with a usable system life of up to 40,000 hours and low lumen depreciation during life. The system is scalable from 70 watts up to 5kW, the lamp can be produced in mercury free versions and apparently can be easily recycled at the end of life.

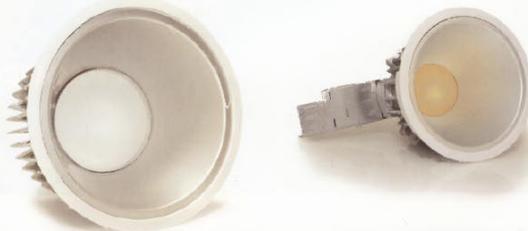
The claimed CRI is in the 90-95 range and as it dims the colour remains white. As the lamp dims the CRI is said to remain constant. The colour consistency from lamp to lamp is also claimed to be very good but without seeing a whole row of pendants or floodlights using the source it is not possible to be sure about this yet. From the demonstrations that I have seen so far the light quality is very usable for general commercial, sports and industrial applications and large retail spaces. The Ceravision power supplies will be



CRYSTAL CLARIFIED



David Morgan takes a look at NN Crystal's latest developments in quantum dot technology - the Qshift Coral and Qshift Lucid - on show at this year's Lightfair



Hidden away in the Renaissance Lighting booth at the recent Lightfair show in Las Vegas was an interesting combination of optical innovation and nanotechnology from two different companies collaborating to improve the efficiency and quality of white light from LED sources. The luminaire innovation came from Renaissance Lighting while the nanotechnology innovations were provided by NN Crystal.

Renaissance Lighting was formed to commercialise optical research work that had been inspired by research into laser-guided weapon countermeasures. The company was launched in 2005 and the key products are downlights incorporating their patented Constructive Occlusion technology. This is an indirect system whereby light from a number of LEDs is combined in a reflector mixing chamber to produce a low glare and consistent colour white or colour changing light source. Renaissance downlights also incorporate other patented design features to maintain light output over the life of the luminaire and to control

colour temperature.

NN Crystal is a division of NN Labs founded by professor Xiangang Peng who was professor of chemistry at the University of Kansas. The synthetic techniques used to make semiconductor nanocrystals that Dr. Peng pioneered are now the standard used by all quantum dot manufacturers worldwide. One application for Colloidal nanocrystals (also known as quantum dots) that NN Crystal have developed is in LED lighting to convert blue or violet light from high power LEDs into good quality warm white light. NN Crystal claim that this process will be up to 40 percent more efficient than using the current LED design approaches where blue light is converted into white light using yellow phosphors. Not only will the use of quantum dots be more efficient but it will also produce more stable colours than phosphors and will be less affected by high temperatures. Colour point stability in a fairly high temperature environment over a 50,000 hour life is one of the key issues with LED lighting and the remote phosphor

approach incorporated in the Xicato, GE Vio and Philips Fortimo LED arrays is one

solution. Quantum dots would appear to be another perhaps more effective solution to this problem of colour shift during life. At Lightfair NN Crystal were showing two implementations of their technology: Qshift Coral and Qshift Lucid. With the ability to finely tune the light, Qshift Coral uses conventional colloidal nanocrystals (quantum dots) that allow the color of the light to be precisely controlled. Qshift Coral technology makes the lighting warmer and with improved light quality, while reducing its energy consumption for the same Lumen output compared with traditional phosphor-based warm white lighting.

Qshift Coral has already been incorporated into the Renaissance range of Solia downlights that were presented at Lightfair this year. Renaissance claim that the incorporation of this technique has increased Lumen output by over forty five percent with six percent better efficacy while maintaining a CRI of 80. Apparently in a side-by-side

LUMINAIRES

Head to head

LUMINAIRES

White LEDs v Metal halide

We pit the latest high-power white LEDs against the new miniature CMH lamp in a virtual face-off. What's the best all round luminaire option?

The new miniature CMH lamps and the latest high power white LEDs are going head-to-head in a bid for a share of the market for exterior and amenity lighting. We pit these two very different light sources against each other from the point of view of luminaire design - assessing their cost, performance and other factors. Who will emerge victorious? By associate editor David Morgan.

In the red corner... the upstart LED x 8 array

- Lamps from Luxon or Lamina
- LED driver from Philips
- Lenses from Fraen
- Die-cast copper-free aluminium
- IP 65
- 8 x 1.5 or 2.5W LEDs - 14W
- Up to 45 lumens per watt at 350 mA - 750 lm
- 50,000 hour life - 70% lumen maintenance
- Ra 70 for warm white Luxon

In the blue corner... the featherweight 20W CMH

- Single source
- Lamp from GE
- Ballasts from Harvard
- Die-cast copper-free aluminium construction
- IP 65
- Asymmetric reflector
- 82 lumens per watt - 1,650 lumens
- Up to 15,000 hour life - horizontal burning
- Ra 80

Taking over the world?

Experts now believe that LED dominance is not inevitable. Rather, as in this head-to-head, the technology will have to prove its worth in each application.

All design rights retained by David Morgan Associates. DMA is an international design consultancy based in London that specializes in luminaire design and development.

www.dmaesign.co.uk

Round One Size matters

Both luminaires are about the same size, so no overall advantage emerges. **Round winner: Tie**

Round Two Initial cost

When it comes to initial cost, CMH is the clear winner. Lamp, gear and enclosure should set you back around £27 to £30. LEDs are more pricey - around £60 for eight LEDs and their driver. That figure's based on Luxon 3 LEDs, Lamina and probably the new Luxon K2 LEDs will cost more. **Round winner: CMH**

Round Three Performance

Oh dear, things are looking worse for LEDs. They are less efficient than CMH and their colour rendition is worse. Not only that, the colour temperature varies between individual LEDs. LEDs, however, boast symmetric light output. **Round winner: CMH**

Round Four Construction

LEDs make a comeback here, with a simpler luminaire construction and a marginally lower enclosure cost. In a CMH luminaire, more complex and expensive construction is needed to separate and protect the ballast from lamp heat. **Round winner: LEDs**

Round Five Stamina

Now CMH is flagging. Over the 50,000-hour life of a typical LED fitting, CMH lamps would have to be replaced several times - with attendant labour and lamp costs. **Round winner: LEDs**

Lighting Verdict

There's no knockout blow in this bout. For general architectural exterior accent lighting, the CMH fitting probably wins on points where the cost of lamp replacement would not be significant. It can also boast better energy efficiency and lumen output for the size of luminaire. For any applications where lamp replacement costs are high, the LED option would make a significant cost saving over the 50,000-hour quoted lamp life.

Louis Poulsen
Denmark

SP12 Projector Floodlight

Exterior Architectural lighting

Launched in 2003 the new SP range of surface projectors is designed to meet the requirements of architects and lighting designers for high performance exterior lighting.

DMA was responsible for the complete product development process including initial research with specifiers, production of design proposals, working and non working models, thermal testing, detail component design, prototyping and sourcing castings with suppliers.



The SP14 has a variable focus system to adjust the beam angle.



Louis Poulsen
Denmark

SP14 Projector Floodlight

Exterior Architectural lighting

The SP 14 projector is the larger of the SP range of floodlights and is designed to operate 70 and 150 Watt CDM metal halide lamps with integral electronic ballasts.

A range of high efficiency reflectors are offered as well as an innovative variable focus system which allows on site adjustment to fine tune any lighting installation.

An accessory holder allows honeycombe louvres and colour filters to be combined and fitted within the product.

The neutral but distinctive appearance allows the range to be used in a wide variety of architectural lighting applications.



Panasonic
Osaka
Japan

PAR and Krypton spotlight ranges

David Morgan Associates was first introduced to Matsushita Electric Works over ten years ago after winning a design competition sponsored by MEW.

DMA was asked to produce proposals for various projects during the early 1990's and were successful in winning the opportunity to design the new PAR and Krypton spotlight ranges.

These new ranges for the largest lighting company in Japan were introduced in 1998.

DMA was responsible for producing design proposals, thermal testing, detail design, prototyping and costing castings with suppliers.



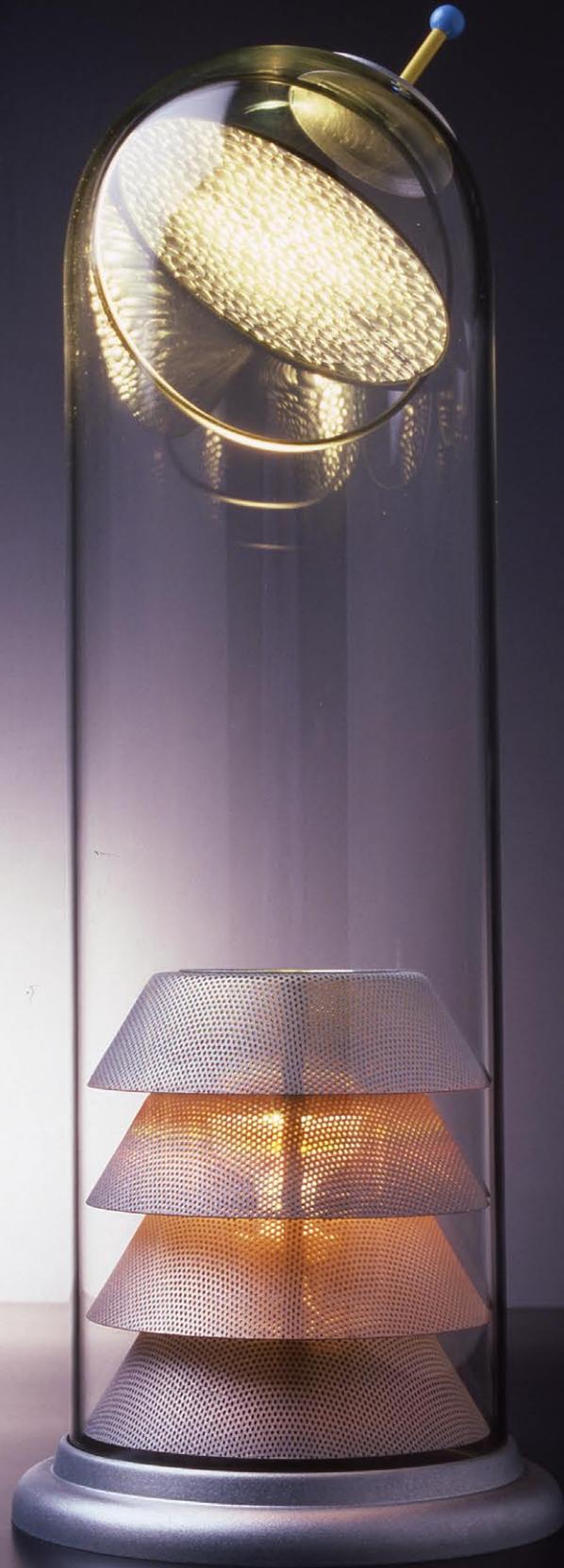
Burlington Desk Light

The Burlington desk light was winner of a design competition sponsored by Matsushita Electric Works and Seibu Department Store group which was organised by the UK based Design Council to promote contemporary British Design in Japan.

The Burlington desk light provides glare free task lighting with a distinctive glass bell jar enclosing a halogen light source and low glare mirror optical system.

The prize included a visit to Japan where David Morgan was introduced to the MEW design director and luminaire design team.

Following this introduction DMA were commissioned to design and develop several commercial spotlight ranges for Nashop, the MEW display lighting brand.



Kreon

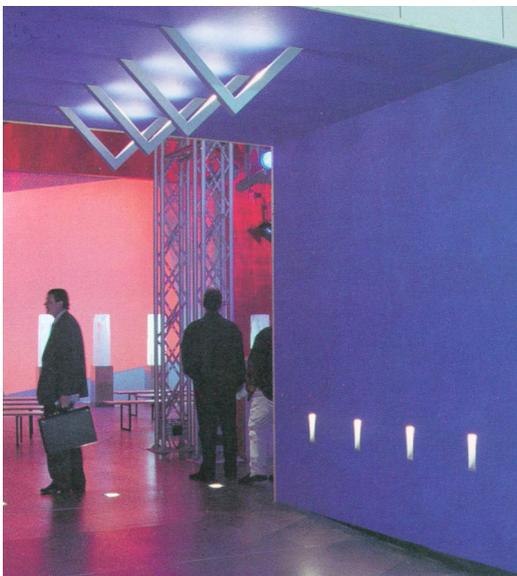
Antwerp
Belgium

Index Series Architectural wall lights

David Morgan Associates worked closely with Kreon's founder Jan Van Lierde to develop this range of minimal wall lights based on simple geometric forms.

Index is designed to articulate architectural spaces and to be used as an architectural element within the spaces.

DMA was responsible for developing the design proposals, photometric and thermal testing, detail design, prototyping and sourcing with suppliers.



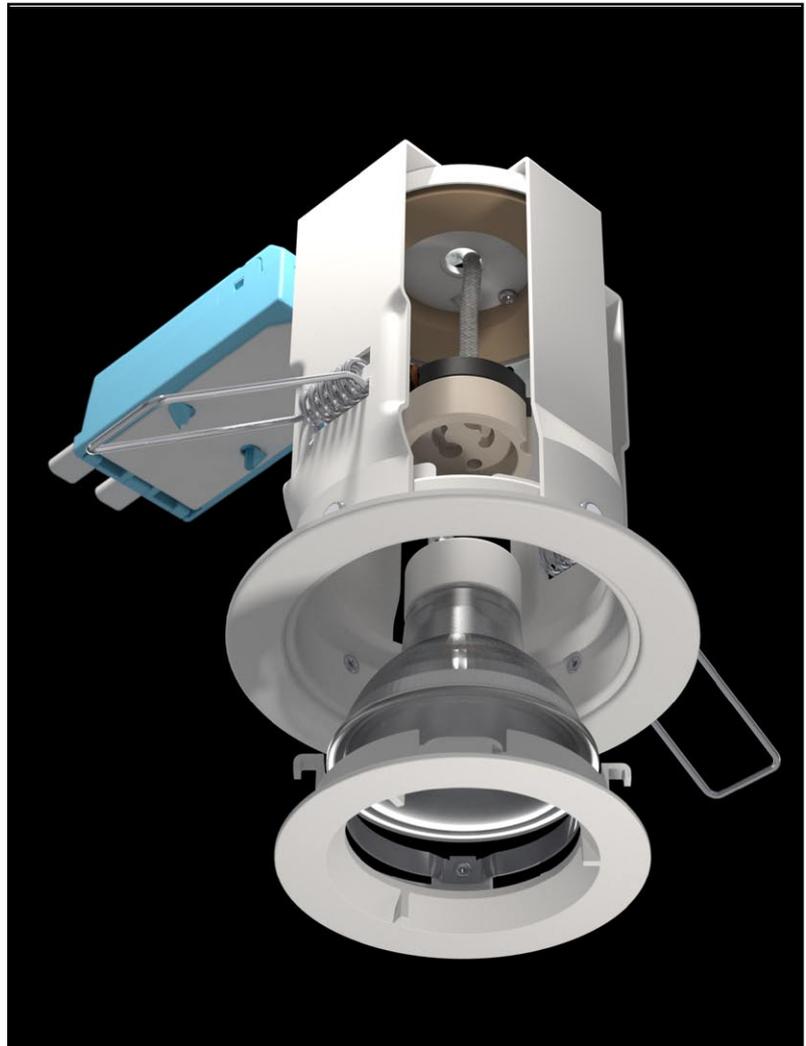
Ansell Lighting Warrington UK

I Cage Fire rated downlight range

DMA worked closely with Ansell and the intumescent material suppliers to create the new I Cage range of fire rated downlights. The range incorporates a patented, innovative luminaire configuration that allows the lamp compartment to be open, thus reducing lamp pinch temperatures and minimising short lamp life problems, while still meeting all the tests for fire rated downlights.

A wide variety of lamp types are accommodated in the range including halogen, CFL and LED sources.

DMA undertook the full design and development process for this range from concept through to production.



Whitecroft Lighting Manchester UK

Echo pendant range

DMA worked closely with Whitecroft Lighting to create the new Echo range of pendants. The range is designed for use in a variety of retail, commercial and architectural applications. Ease of installation and servicing were key design requirements for the new range. A variety of light sources including CFL, HID and LED are accommodated in the two sizes of housing.

DMA undertook the full design and development process for this range from concept through to production.



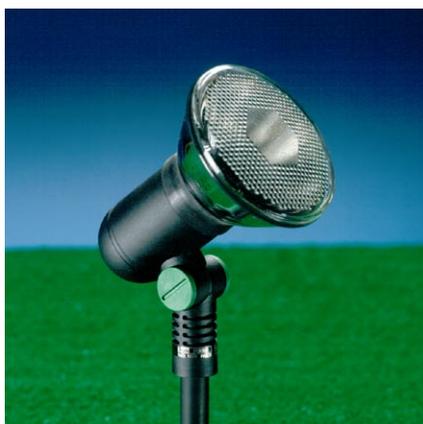
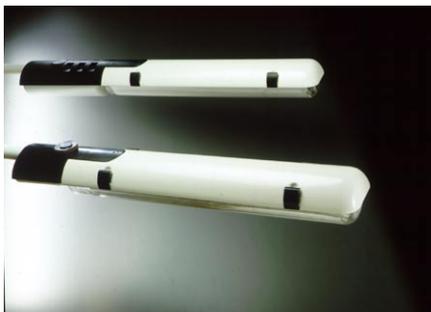
Thorn Lighting

London
UK

Commercial luminaires and systems

David Morgan worked for Thorn Lighting as part of their design team and was personally responsible for the design of a variety of lighting products which were marketed for many years including the Thorn Sunflood.

DMA has also undertaken a number of projects for Thorn as consultants, working closely with their marketing and technical teams to rapidly develop new lighting products.



Designplan

London UK
New Jersey USA

Exterior & Interior Architectural Lighting

Shown here are some products selected from a variety of exterior and interior architectural lighting products designed since 1994.

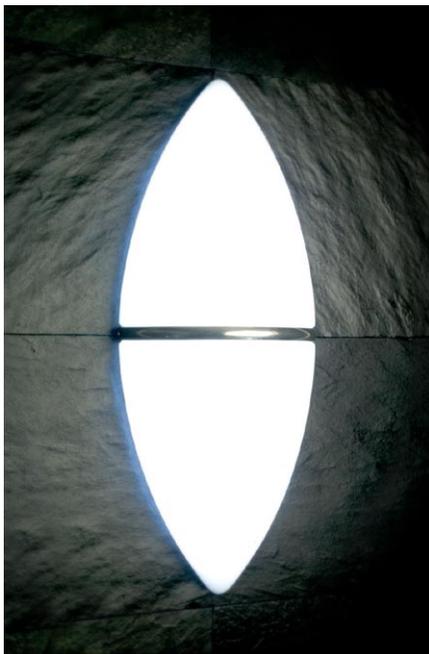
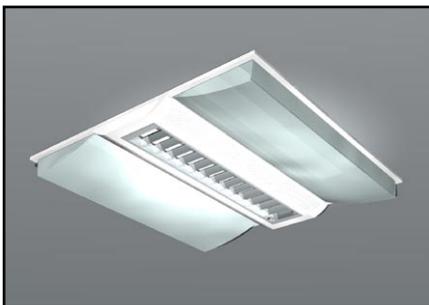
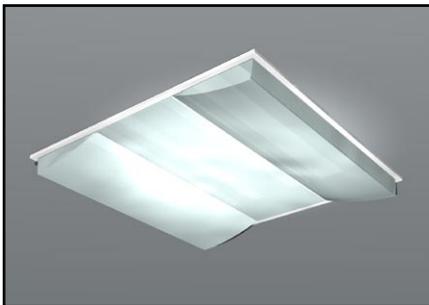
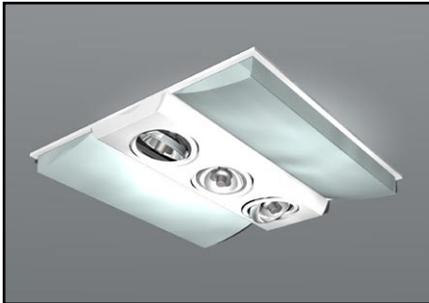
Based on a simple minimal geometric style combined with advanced light sources and good lighting control the luminaires meet the requirements of architects and lighting designers.

To ensure many years of problem free use the luminaires incorporate complex cast components to ensure excellent heat management, water proofing and vandal resistance.

DMA was responsible for the complete product conception, design and development process through to production.



Designplan
London UK
New Jersey USA



WAC Lighting

New York
USA

Precision Multiples system

David Morgan Associates developed this new modular multiples system for the new W2 division of WAC lighting.

The system is based on the use of lighting modules, including control gear that can be mounted into housings in many combinations.

The lamp housings are mounted on extending arms so that all lighting angles can be achieved with every module.

Designed for use in a wide variety of retail and hospitality display lighting applications.

DMA designed and developed the complete system up to the point of production.



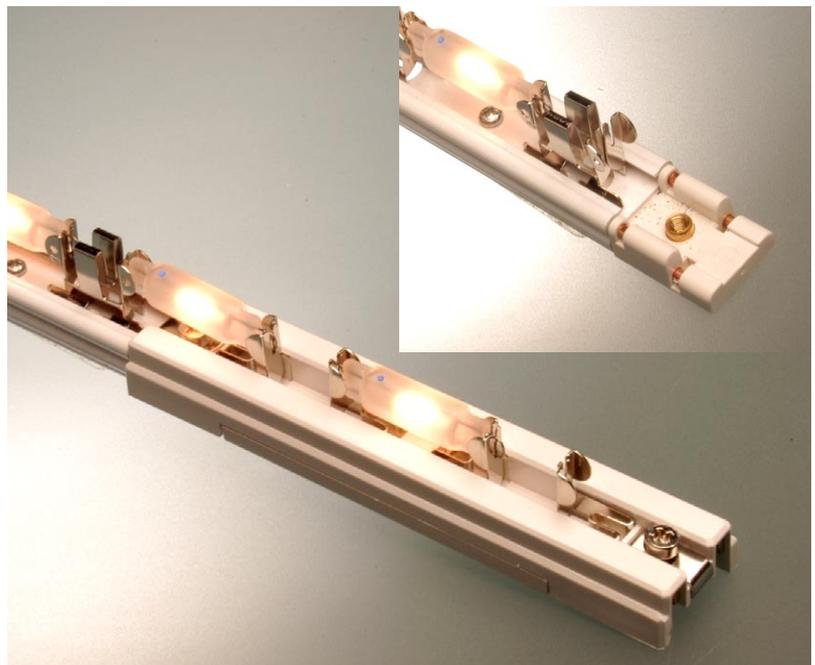
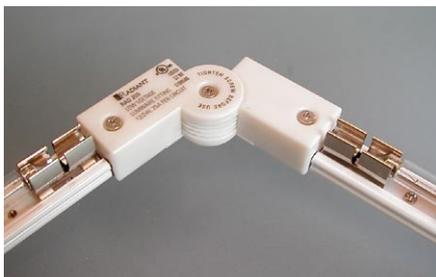
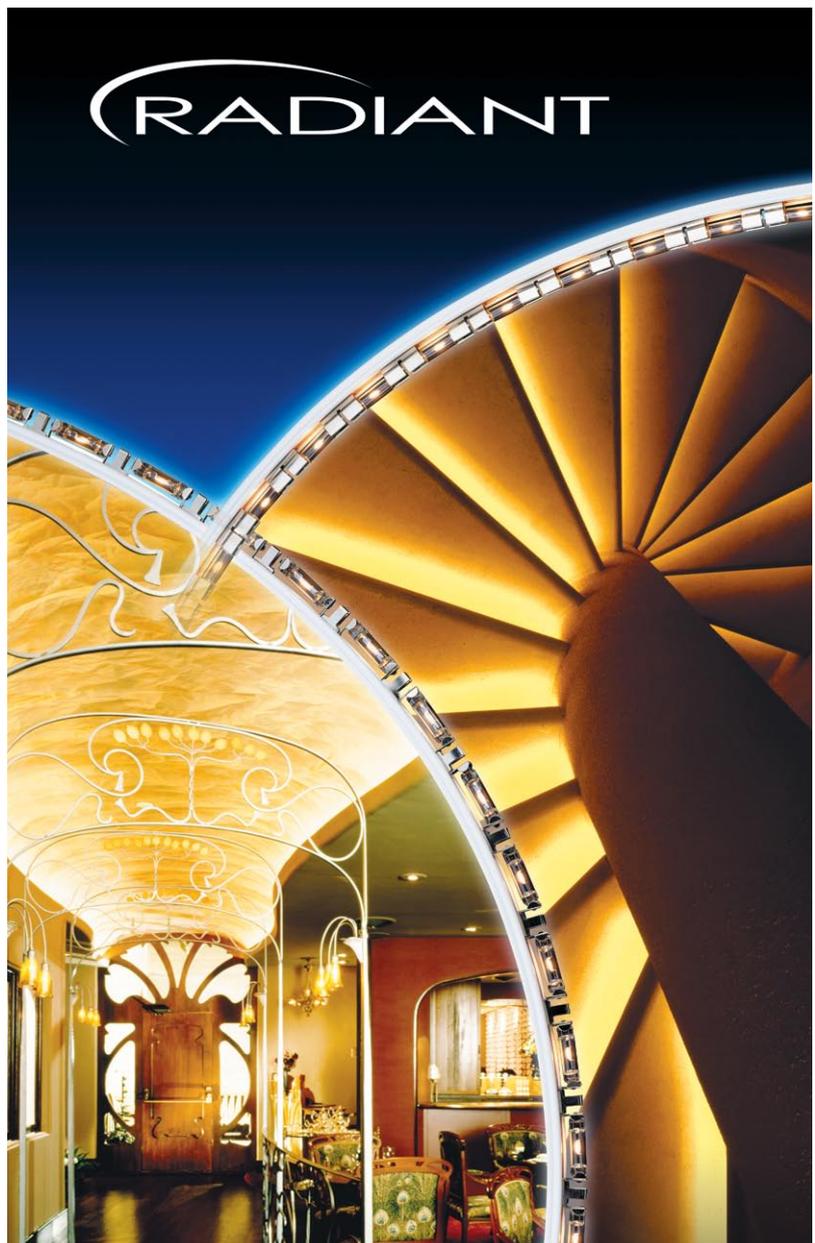
Belfer
Farmingdale NJ
USA

Radiant Low Voltage linear system

David Morgan Associates worked closely with Belfer to design and develop this innovative low voltage linear system.

The Radiant system is the first two circuit linear system for cove and showcase lighting. Specially developed connectors allow twice the length of linear lighting to be achieved from a single feed point than any existing system without any dark spots in the light distribution.

DMA was responsible for creating the design, thermal testing and development, detail component and system design, prototyping, testing and sourcing suppliers in the USA, Europe and in Asia.



Belfer
Farmingdale NJ
USA

Radiant LED micro track

David Morgan Associates worked closely with Radiant to design and develop this micro LED track system.

The Radiant LED micro track is one of the smallest track systems available in the market and the LED spotlights have been designed to be as miniature as possible while still dissipating maximum heat from the LED to ensure long life and maximum efficiency.

A constant current driver is incorporated into the spotlight head to ensure that the LEDs run at their specified power rating and achieve their long life expectancy.

Efficient lenses are incorporated into the design and can be changed easily on site to change the light distribution. Lenses are available in a variety of beam angles, distributions and frosted finishes.



Belfer
Farmingdale NJ
USA

Radiant LED linear system

David Morgan Associates worked closely with Radiant to design and develop this innovative LED linear lighting system.

The LED linear system is hand bendable, on site, to fit architectural profiles and being based on standard modules can fit any given space.

The LED modules incorporate 2 or 4 white, monochrome or RGB LEDs and can provide up to 8W of LED power with current LED technology.

RGB control is via DMX or DaLI with the appropriate interface.

DMA was responsible for creating the design, thermal testing and development, detail component and system design, prototyping, testing and project management with many suppliers in the USA, Europe and in Asia.



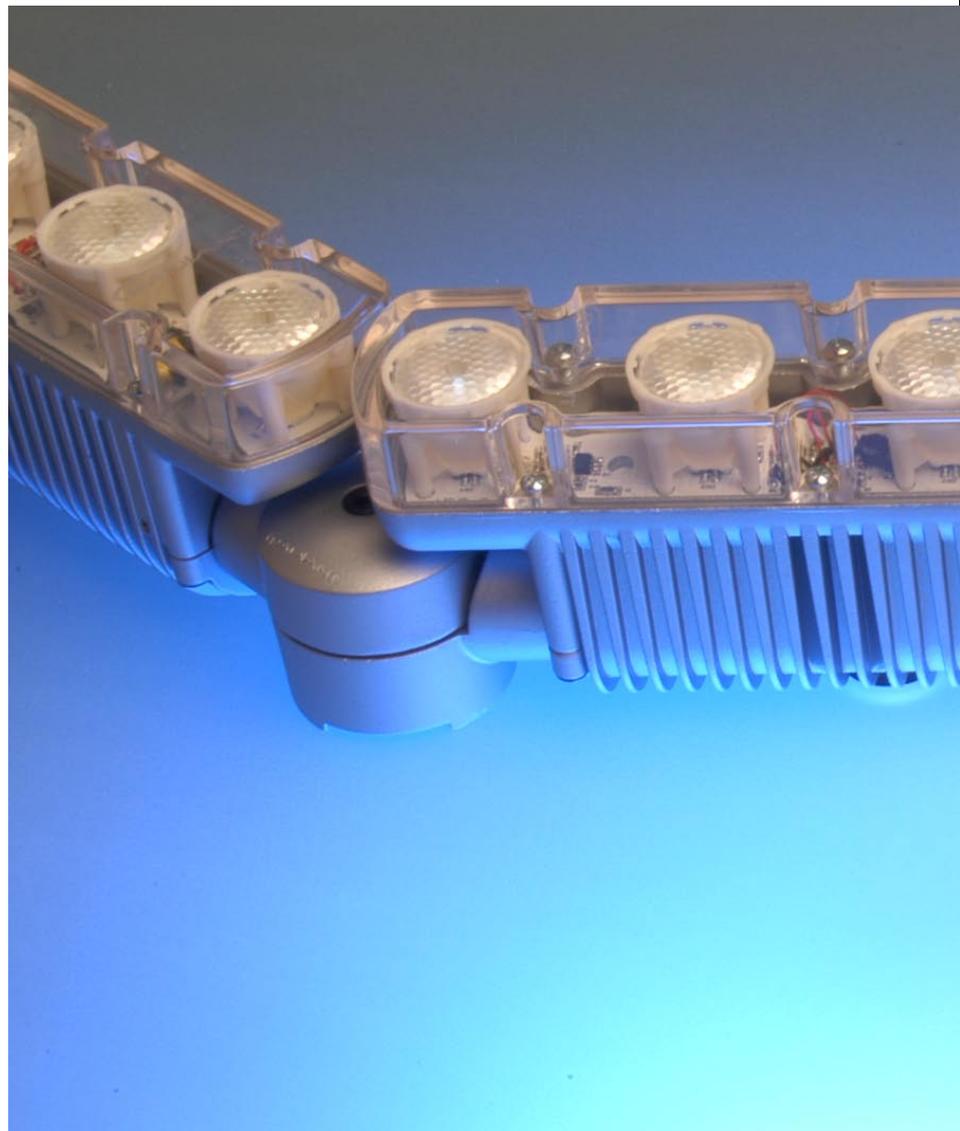
Belfer
Farmingdale NJ
USA

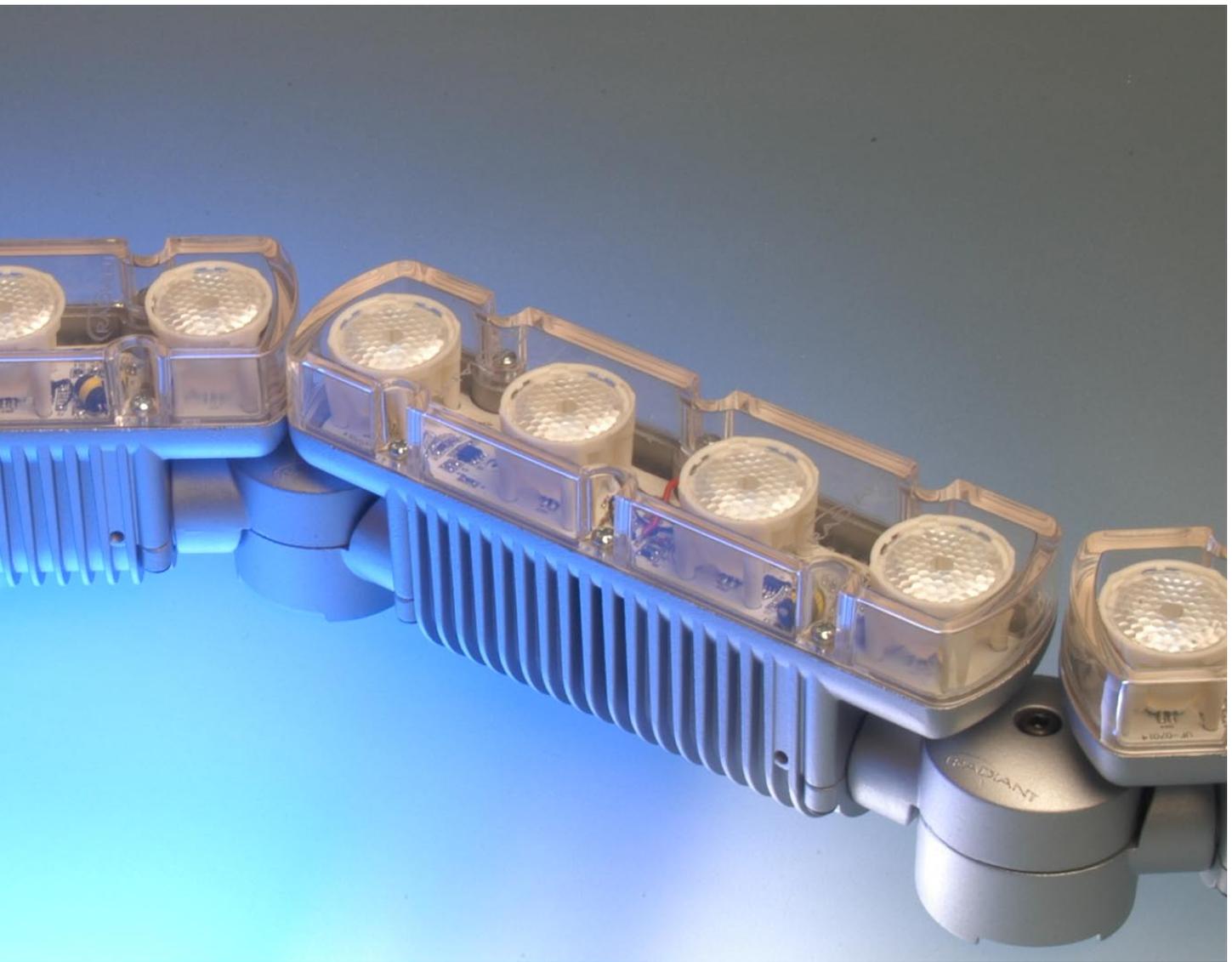
Radiant Serpentine LED linear system

The Radiant exterior LED is the first system of its type to be hand bendable, on-site, and to offer adjustment in both the axial and vertical planes.

Designed to be used in a wide variety of exterior building façade lighting, wall-grazing, landscape and other exterior architectural lighting applications.

The individual LED lighting modules can rotate through 30 degrees around the axis of the system and 30 degrees between the joints allowing the system to be curved to follow building profiles and architectural details and for the light output to be aimed to give optimum grazing or feature lighting.





Belfer
Farmingdale NJ
USA

Radiant Serpentine 8 LED linear system

The Radiant exterior LED is available in white and RGB colour changing versions.

The RGB version is controlled by DMX and each module can be individually addressed.

Each LED has a field changable lens.
A variety of beam width and beam shapes including asymmetric distributions can be used in the Serpentine system.



Belfer
Farmingdale NJ
USA

Radiant Serpentine 12 LED linear system

The Radiant Serpentine 12 system is the larger version of the Serpentine 8 IP 65 exterior LED linear lighting system.

Incorporated into each module is a line voltage power supply as well as the integrated driver pcb with white or RGB colour changing LEDs.

This enables longer runs of linear lighting to be powered from a single feed point.



MBLD Lighting Design London UK

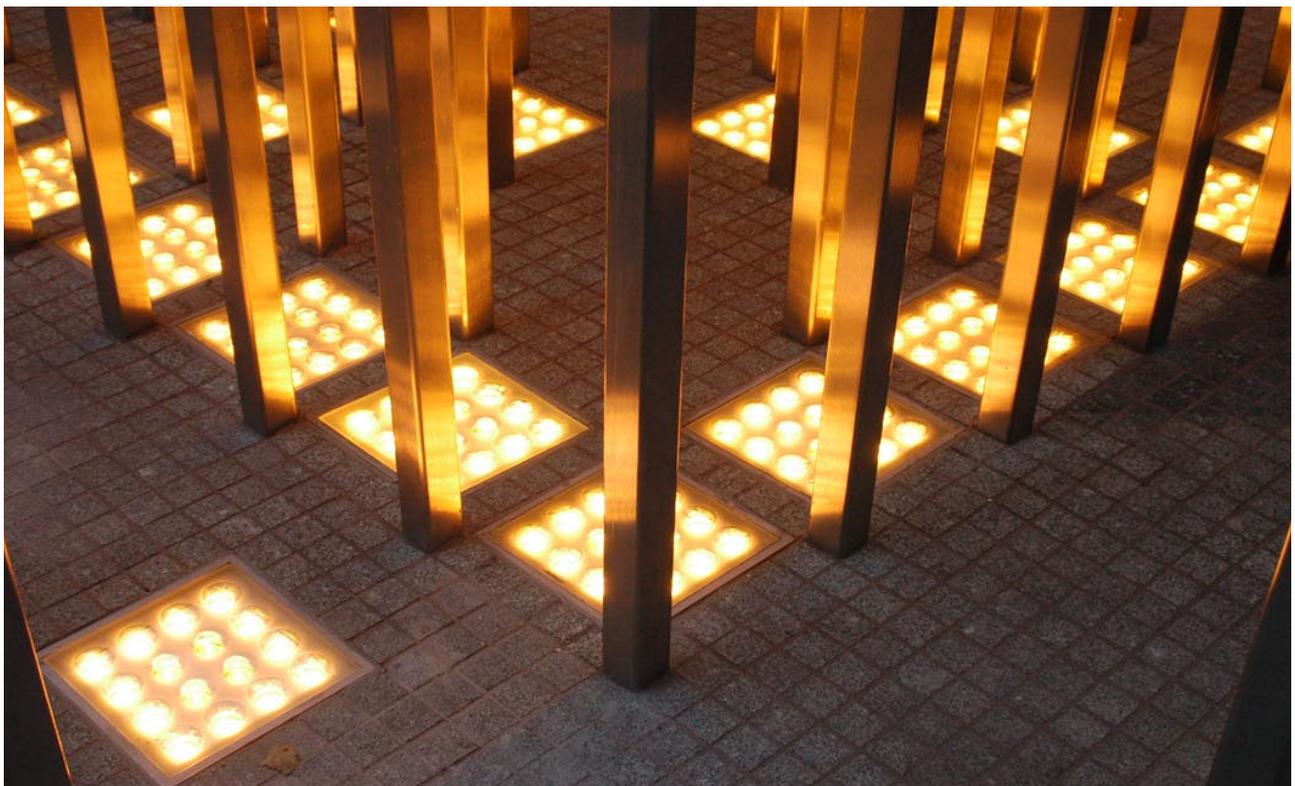
British Land
Osnabrook street pavillion
project

DMA worked closely with leading lighting designers MBLD to create a custom buried LED uplight system for this public art project.

The luminaire design needed to fit into a complex stainless steel structure of tubing that created a sculptural pavilion.

The lighting effect was integral to the overall architectural design concept.

DMA was responsible for the complete product conception, design and development process through to production





Beta Calco

Toronto Canada

Xacara LED pendant

David Morgan Associates worked closely with Beta Calco to design and develop the new Xacara high power LED pendant series.

The Xacara produces a lumen output normally associated with CDM pendants and is designed for use in a wide variety of architectural lighting applications.

The massive, precision die cast aluminium heat sink ensures that the LED arrays work within their thermal limits to ensure 50,000 hours of life before the lumen output falls below 70% of initial lumens.

With the long working life of LED arrays the reduced maintenance costs during the life of the luminaire will make a significant reduction to the cost of ownership.

DMA was responsible for creating the design, thermal testing and development, detail component and system design, prototyping, testing and sourcing suppliers in the USA, Europe and in Asia.



Beta Calco

Toronto Canada

Sentinel exterior wall light

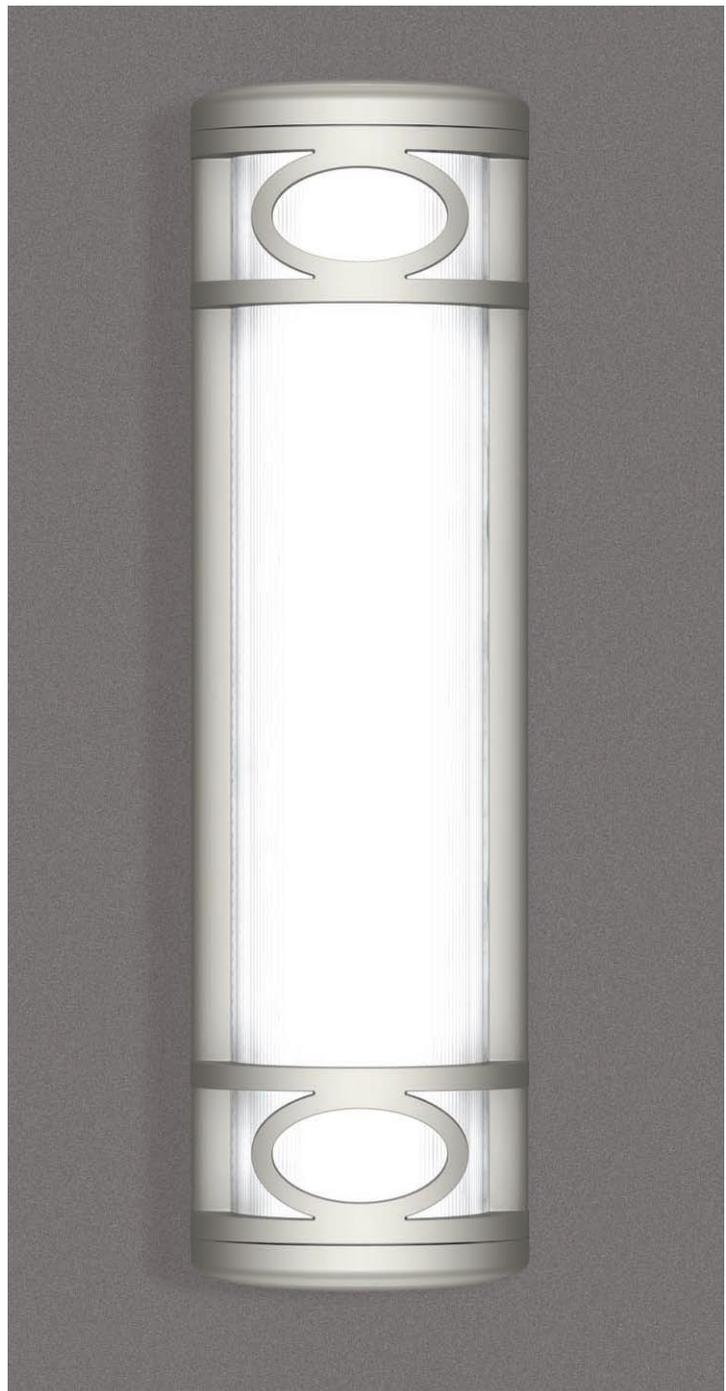
David Morgan Associates worked closely with Beta Calco to design and develop this innovative extruded wall light series.

In addition to the main linear fluorescent ambient light source the range incorporates separate up and down, wall grazing LED accent lights with very narrow and asymmetric optical control.

The front diffuser assembly hinges and is latched along its length by an integrated catch system. This reduces relamping time while offering a clean front appearance.

Fully gasketed the Sentinel meets an IP 65 water ingress specification.

DMA was responsible for creating the design, thermal testing and development, detail component and system design, prototyping, testing and sourcing suppliers in the USA, Europe and in Asia.



End cap without LED module.



End cap with LED module.



Holophane
Milton Keynes UK
Columbus Ohio USA

Teralux Bollard

Exterior Architectural lighting

DMA was responsible for creating a number of exterior lighting fixtures for Holophane Europe as part of a program to raise their design profile in the European architectural lighting market.

The products were designed to share a corporate product design identity which could be developed and incorporated in future products.

The Teralux bollard uses a complex prismatic controller to create a uniform square lighting distribution from a point light source.

DMA worked closely with the Holophane product engineering team to progress the design from research with specifiers, liaison with the Holophane optical design team, creation of initial design proposals through to working prototypes.



Lighting Technology

Moscow
Russia

Architectural / Commercial floodlight range

Lighting Technology is a new fast growing company based in Moscow.

Established in the mid 1990's the company now has a major share of the Russian lighting market.

DMA has designed and developed a range of IP 65 rated exterior floodlights. A range of 5 sizes designed to operate both SON and Metal Halide lamps.

The range was launched at the Frankfurt lighting show in April 2008.

DMA was responsible for the complete design and development process including sourcing suppliers in Asia and Europe.



DAVID MORGAN ASSOCIATES 